



## **VAR cuts shipping costs in half with Vertabase Pro software**

Data Systems of Texas see capabilities and customers needs more clearly, in advance ■

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Press Release

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**OAK PARK, MI, Aug. 7, 2007** - Vertabase, a leading developer of project management software, today announced that Data Systems of Texas, exclusive distributors of the Sharetec credit union system throughout the southwest, has saved about 50% on shipping costs through the implementation of Vertabase Pro.

Vertabase Pro offers project management tools to organize people and projects by simplifying, centralizing and accelerating access to critical up-to-date information. Vertabase Pro facilitates superior management by providing a framework for increased productivity.

Well-established as a value-added reseller (VAR) in new system installations and system support services in the credit union market, Data Systems of Texas has approximately 70 clients across the southwest. Traditionally confronted with challenges related to resource allocation management, it was essential for Data Systems of Texas to select a project management software solution with maximum ease of use for its entire team. Now, Vertabase Pro is used by the majority of Data Systems of Texas employees and resource allocation is managed up to six months in advance.

"Vertabase Pro has allowed us to cut our shipping costs in half," said Tom Davis, Support Manager, Data Systems of Texas. "We used to ship everything by overnight express at full cost. Now, our time management is much more efficient and we know who needs what in advance. Consequently, we save a significant amount of money by using standard shipping services."

"Over the last year, Vertabase Pro has allowed us to increase productivity per employee, further improve the quality of customer service and use our resources more efficiently. We have about 15 projects ongoing, at any given time. Each project requires our technicians to be on-site with clients. Simply speaking, the challenge is to be as efficient as possible with our people. Vertabase Pro enables us to group projects together for maximum efficiency. For example, scheduling client visits by

geography. Vertabase Pro shows us what our capabilities are and how we can optimize our operations. Furthermore, this product is very easy to use - even for people with no project management experience. For Data Systems of Texas, Vertabase Pro has helped everyone in the company get better organized," Mr. Davis concluded.

### About Data Systems of Texas

Data Systems is an organization that started integrating "Best of Breed" hardware and software technology over thirty years ago. Today Data Systems has evolved into an industry leader in the installation and support of leading technology products in credit unions. For more information, please visit [www.datasystx.com](http://www.datasystx.com).

### About Vertabase

Vertabase's flagship product, Vertabase Pro, is a best-in-class project management software solution. Vertabase Pro's unique design makes powerful, results-oriented project management tools accessible to non-technical enterprise users. Vertabase Pro features include advanced resource planning, project tracking, time tracking, project dashboards and comprehensive document management. Vertabase's clients include ABN Amro, Bailey Engineering Group, City of Fresno, Commerce Bancshares, Datanet Engineering, Ives Creative, Laureate Education, Mercer Insurance Group, Plymouth Rock, Samson Investment Company, Shore Bank, Unifund, Vector Geomatics, Vicor Power and Washington State Department of Health. Founded in 1997, Vertabase is headquartered in Oak Park MI. For more information, please call (888) 505-0566, write [contact@vertabase.com](mailto:contact@vertabase.com) or visit [www.vertabase.com](http://www.vertabase.com).